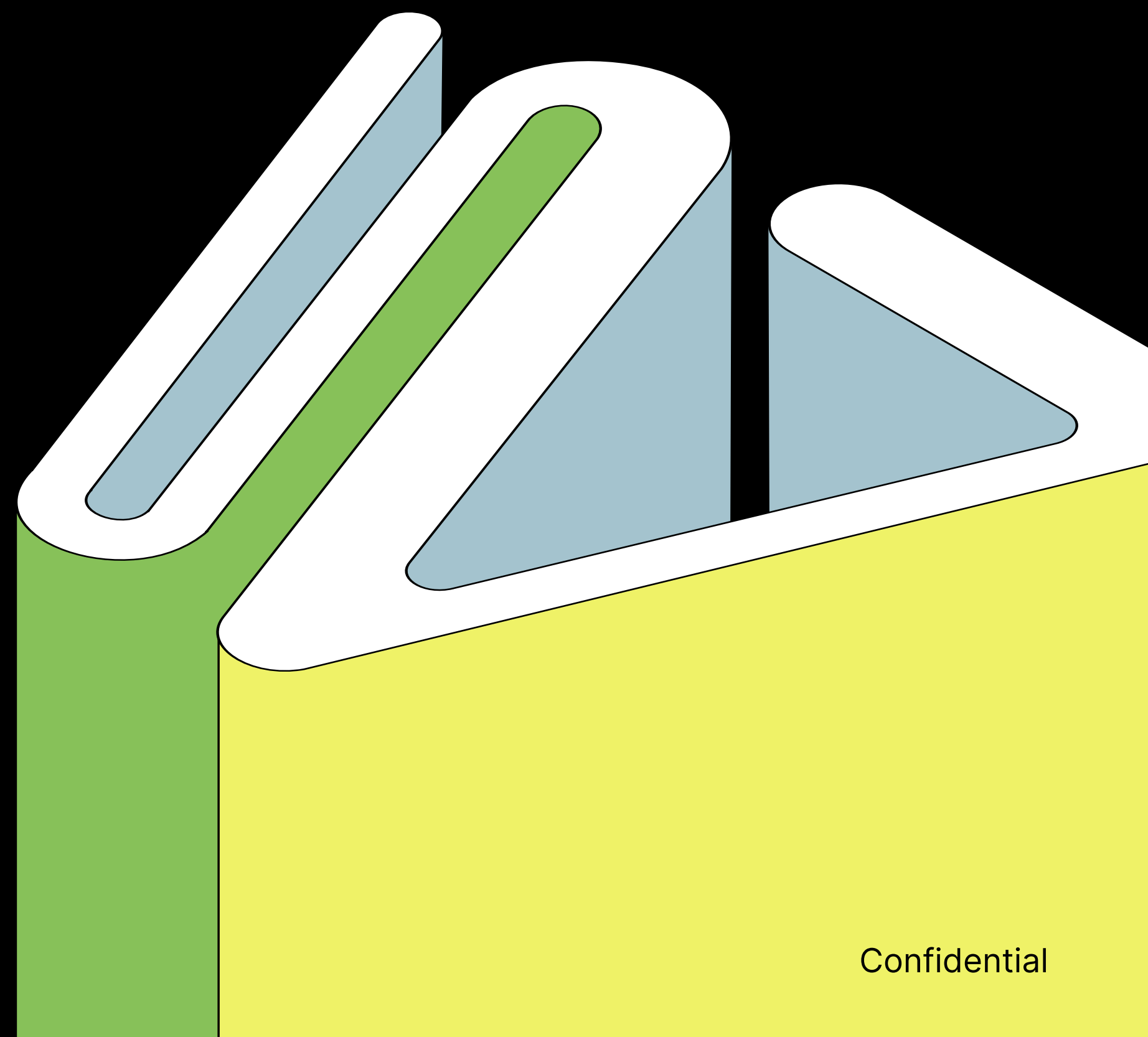




# Cake Pricing Booklet



# Cake Agents

You bring your own model and pay your provider directly

FEATURES	 <b>Team</b> <span>Self-Serve</span>	 <b>Enterprise</b>
Description	For engineering teams adopting AI agents	For organizations with custom requirements
Monthly Price	<b>\$0</b> / month	<b>Custom</b>
Usage Pricing	<b>\$0.50 / MTok</b>	Annual contract · Volume discounts
Free Trial	<b>30 days</b>	—
Volume Discounts	—	<b>Usage Based</b>
Implementation	—	<b>Dedicated Support</b>
SLA	Standard	<b>Custom</b>
Billing	Credit Card	<b>Invoice / PO</b>

# Cake Platform

## Proof of Concept

### Engagement Details

Duration **4-8 weeks**

Weekly rate **\$1,000 / week**  
Flat Rate

Implementation Hours **20 hrs / week**  
Included per week

Additional Implementation Hours **\$200 / hour**  
Beyond included hours

### What's included

- Clear goals established before implementation
- Deployed in your VPC
- You keep all the code regardless of outcome

## Subscription

### Annual Contract

Platform Subscription **\$120,000 / year**  
Includes 1 Environment Pair (Non-Prod + Prod)

Additional Environment Pairs **\$40,000 / year**  
Per additional pair

### Compute Based Pricing

Waived for first \$10k total of compute / month

- 85% of spend \$10k – \$15k
- 70% of spend \$15k – \$20k
- 55% of spend \$20k – \$25k
- 40% of spend above \$25k

Standard Support **Included**

Standard SLA • Biweekly Meetings • Slack Channel •  
Email & Phone Support

Extended Support Services **\$200 / hour**  
Fees waived for first 100 hours / year

**Annual Minimum \$120,000 / year**  
Invoiced monthly